

Representative Vell Placement



BRIAN HALLIGAN MEMBER OF THE BOARD OF DIRECTORS

Brian Halligan is Co-founder and CEO of HubSpot. Prior to HubSpot, Brian was a venture partner at Longworth Ventures and VP of sales at Groove Networks, which was acquired by Microsoft. Previously, Brian was a Senior VP of sales at PTC.

He has co-authored two books, "Marketing Lessons from the Grateful Dead" with David Meerman Scott and Bill Walton, and "Inbound Marketing: Get Found Using Google, Social Media, and Blogs" with Dharmesh Shah.

Brian was named Ernst and Young's Entrepreneur of the Year in 2011, a Glassdoor 25 Highest Rated CEO in 2014 and 2015, and an Inc. Founders 40 in 2016.

Around the community, Brian's favorite charity is Camp Harbor View, serving nearly 1,000 youths from Boston's at-risk neighborhoods through two four-week summer camp sessions on Long Island in the Boston Harbor.

In his spare time, Brian follows his beloved Red Sox and is a voracious reader. He is a senior lecturer on "Designing, Developing, and Launching Successful Products in an Entrepreneurial Environment" at MIT Sloan School of Management.

About Fleetmatics Group PLC

Fleetmatics, a Verizon company, is a leading global provider of mobile workforce solutions for service-based businesses of all sizes delivered as software-as-a-service (SaaS). Our fleet management solutions enable businesses to meet the challenges associated with managing local fleets, and improve the productivity of their mobile workforces, by extracting actionable business intelligence from real-time and historical vehicle and driver behavioral data.

Fleetmatics Group's intuitive, cost-effective Web-based fleet management solutions provide fleet operators with visibility into vehicle location, fuel usage, speed and mileage, and other insights into their mobile workforce, enabling them to reduce operating and capital costs, as well as increase revenue. An integrated, full-featured mobile workforce management product provides additional efficiencies related to job management by empowering the field worker and speeding the job completion process quote through payment. As of September 30, 2016, Fleetmatics served approximately 42,000 customers and approximately 826,000 subscribed vehicles worldwide.