



## Representative Vell Placement

**NEIL FLORIO**  
**VICE PRESIDENT, MARKETING**



Fiberlink Communications has named Neil Florio as Vice President, Marketing. Florio joins Fiberlink from QlikTech where he served as Director of Marketing. At QlikTech he was responsible for all marketing activities focused on reinforcing the company's position in the market while growing business opportunities.

Prior to QlikTech, Neil was Director of Marketing at Ulticom, where he managed all product marketing, marketing communications, and strategic alliances teams. While at Ulticom, he defined target market segments and provided a comprehensive strategy that helped the company achieve the leading position in the SS7 software enabling technology market. Prior to joining Ulticom, Neil held various positions at CIGNA, L3 Communications, CSC, and Lockheed Martin.

Neil holds an MBA degree from Drexel University and a Bachelor of Science degree from La Salle University.

### **About Fiberlink**

Fiberlink, a leading provider of mobile security and management solutions, is now part of IBM®. Thousands of customers worldwide, from Fortune 500 companies to small and midsize businesses, rely on Fiberlink's MaaS360 as the foundation for their mobile initiatives.

Now IBM MaaS360, it is an easy-to-deploy, scalable, comprehensive enterprise mobility management platform. The solution helps organizations manage and secure all of their mobile devices, apps and content with a range of flexible solution offerings. It enables productivity, while maintaining data security and personal privacy to help businesses embrace bring-your-own-device (BYOD) programs with support for multiple operating systems.