



## **Representative Vell Placement**



**RICK MONGEAU**  
**SVP, SALES**

VFA, Inc. appointed Rick Mongeau as Senior Vice President of Sales. Mongeau has 31 years of sales and general management experience. He previously served as Vice President of North American Sales for SumTotal Systems, where he built sales that led the company to grow 10x in eight years.

At SumTotal Rick was responsible for all direct sales, from enterprise-scale to SMB, in the United States and Canada. He joined SumTotal from Docent, where he also served as the Vice President of Sales. Prior to his time with Docent, Mongeau held another position as Vice President of Sales for Webspective, a provider of web applications management and content distribution. Mongeau also held sales positions at Axent, a data security software company, and Uniface, a developer of client-server applications.

Mongeau holds a B.A. in Economics from Merrimack College.

### **About VFA**

VFA is the leading provider of integrated software and services for facilities asset management and capital planning. Organizations in a wide range of industries rely on VFA solutions to help them strategically manage their facility assets and maximize the value of their capital investments. VFA uniquely combine facility assessment services, Web-based software products, and business consulting to provide their customers with a comprehensive solution for the complete capital management lifecycle. Over 350 organizations have employed VFA solutions to maintain accurate information about critical capital assets and effectively leverage this data to optimize the investments they make in their facilities. VFA's flagship software product, VFA.facility, is currently used to manage over two billion square feet of real estate assets in the corporate, education, government and healthcare sectors.