

VELL

Representative Vell Placement

ERIC SCOLLARD
VICE PRESIDENT, WORLDWIDE SALES

The logo for BYCAST, featuring the word "BYCAST" in a bold, blue, sans-serif font. The letter "A" is stylized with a small orange triangle above it.

Eric Scollard brings over 20 years of sales leadership experience in the storage industry to Bycast. Most recently he served as VP of Sales at Ocarina Networks. Before that, he was VP of Sales and Services at Isilon Systems where he led the sales team from pre-revenue through a successful IPO. Earlier, Mr. Scollard held a number of leadership positions at VERITAS Software including VP of National Accounts where he was responsible for a team of 100+ that delivered over \$150M in annual sales. At IBM, Mr. Scollard served in the Storage Systems Division as a Business Unit Executive responsible for Tivoli Storage Manager in the Western US and Canada. Mr. Scollard started his career at EMC Corporation where he opened sales operations in Western Canada. He is a graduate of Gonzaga University in Spokane, WA with degrees in Economics and Speech Communications.

About Bycast

Enterprise Storage Clouds Enabled Through Virtualization Software

Bycast is the leading provider of storage virtualization software for large-scale digital archives and storage clouds. For organizations whose business depends on access to mission-critical data and images, Bycast protects and preserves digital assets over their lifetime. Bycast software enables organizations to optimize their storage infrastructure and ensure the integrity and availability of their valuable data. Bycast StorageGRID® enables the formation of archives that can scale to petabytes of data across hundreds of sites. StorageGRID is sold directly by Bycast and through various channels including OEM relationships with two of the world's major storage vendors. Bycast currently has hundreds of installations in over 20 countries worldwide. To learn more about the company and its solutions, visit www.bycast.com.