



VELL RECENT PLACEMENT



KEN MILLARD CHAIRMAN: SIPQUEST

Chicago, IL/Ottawa, ON

Ken Millard was most recently president and CEO of Telular Corporation of Vernon Hills, Ill., has 30 plus years of experience in the telecommunications industry, including ten years with Ameritech Corporation and ten years with AT&T and affiliates. For the past eight years heading up Telular, Ken has built revenues at this wireless local loop startup to \$50 million from \$17 million. Prior to that, he spent three years at Bethesda, Md.-based Oncor Communications as president and COO, focused on turning around, integrating and taking private a combination of three telecommunications companies with total revenues of \$250 million. Millard increased revenues and earnings through cost controls and then implemented a disciplined growth program. Millard has an undergraduate degree in business and a law degree from the University of Wisconsin. He worked at Wisconsin Bell and AT&T as a staff attorney, prior to joining Ameritech as senior vice president and general counsel and later becoming senior vice president of corporate strategy. Millard then joined Michigan Bell as president and CEO when it was nearly a \$3 billion company. Millard also served on the boards of Omnitech, Milwaukee, Wisconsin, and Telular Corporation, Vernon Hills, Illinois, as well as Digi International

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